

TOP AGENT

MAGAZINE



JASON LAFLESCH



TESTIMONIAL

"Amazing Results! The entire experience with Jason was beyond professional. He took a vested interest in both the sale of our house and purchase of our new one. I cannot express how much we appreciate him and his work ethic. He truly cares for his clients and works to do the absolute best for them."

—Yancy - Chandler, AZ

For Jason LaFlesch, real estate runs in the family, so it's no surprise that he is a natural at the profession. "I was brought up in a real estate family," he explains, his dad a broker and mom sold new homes. Jason obtained his real estate license immediately upon graduating from Arizona State University. He started selling new homes in the Phoenix Metro and East Valley areas and never looked back. "I have a love and passion for real estate," Jason says, "when you love what you do, it doesn't feel like work."

Jason continues the tradition of his childhood with his own family. Together with his wife Jennifer, the acting Designated Broker, they opened Results Realty, a small family owned and operated real estate brokerage. Collectively, they have over 50 years of Real Estate experience. Keeping the business small, typically hiring 8 – 10 licensed agents for their team allows them to balance exceptional hands-on customer service while helping as many clients as possible. Repeat customers and a high referral rate of over



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—Brett - Phoenix, AZ

75%, is most of Jason's business. Last year alone Jason originated over \$25,000,000 in sales.

You can find several reviews for Jason online, one client writes, "I've used Jason LaFlesch to sell multiple family homes and he has always got me asking price or over ask on all of my properties. His knowledge on how to prepare a home for sale and market the home is second to none. This creates multiple offers and minimal days on market. I would highly recommend Jason for all your real estate needs." Another states, "My brotha Jason! Met him randomly looking at some houses a couple years back and we stayed in contact over that time until I moved back out here to

AZ when I got signed to the Cardinals and Jason was my go to. He did A LOT of work and helped me find the perfect home. I would give him 10 stars if possible. Amazing man and realtor."

If you have ever viewed one of Jason's many online marketing videos, you will know that he always ends with his tag line, "And Yes, I DO answer my phone." He feels very passionate about being available when his clients or prospective clients need him. When he isn't answering his phone or recording a virtual tour, Jason can be found golfing, boating on the lake or spending time with his family, which include his 13-year-old triplets and goldendoodle. The



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Triplets, as they are often referred to, are very involved in music, wrestling, football and club volleyball. Jason also enjoys giving back to the community by collecting bread from neighboring bakeries, bagging it up, and donating it to the local community food bank. Jason enjoys mentoring the real estate agents on his team and educating the public by hosting the longest real estate radio talk show in the valley, "The Real Estate Power Hour."

What sets Jason apart from other agents besides extensive professional experience, is he knows

what it takes to get a home ready for market. He has remodeled and flipped over 800 homes. Jason will not only evaluate and explain what needs to be done to get top dollar in the shortest amount of time, but he has numerous contractors at his disposal who offer priority pricing in order to make the homes shine. This is a complimentary service offered to all of Jason's clients.

Since childhood, real estate has been a major part of Jason's life, and he doesn't see that changing any time soon. "Real estate is not only in my blood, it is part of me," he explains, and cannot



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"We live out of state and purchased our second home with only a live video tour from Jason. He addressed all of our concerns, provided valuable information and recommended other professionals for work that was needed. He made the whole process easy and I look forward to working with him again."

—Gina - Tri Cities, WA



see himself ever retiring. Jason loves the entire process, from meeting a new client, discovering their dreams, goals and desires, to realizing the transaction through to the end and seeing the impact his work has had on a family. “You need to love the business, because it can be difficult and frustrating, just as much as it can be exhilarating

and rewarding.” Many people dream of getting into real estate, assuming they can work when they feel like and make a lot of money, but it is quite the contrary. Jason’s advice for all aspiring real estate agents, “Work real estate like a full-time job, join a reputable/proven team and make sure the team supports and holds each other accountable.”



For more information about Jason LaFlesch, please call 602-369-4663, email jason@ailaz.com or visit azresultsrealty.com